

NJLTC Blast ~ UNUM GSI Multi-Life ~ May 5, 2017



~UNUM GSI Multi-Life~

UNUM Individual GSI disability is now available through NJLTC. With as little as 3 lives, NJLTC can put together GSI offers for your clients. GSI remains a critical component of the disability sales mix, accounting for over 40% of all disability sales written in 2016.

Attached please find information about UNUM's current individual contract, the 750 Income Series, as well as parameters for what is needed for a GSI case on an employer funded, as well as voluntary basis.

Also attached you will find a piece geared towards why attorneys make good prospects for GSI coverage, as well as a piece that addresses who needs and who buys disability coverage these days

With this re-entry into the 3 person GSI world we believe UNUM will become a major player in this market space. Please contact us today for further information and to begin prospecting your potential clients.

[IDI white paper](#)

[IDI Industry Benchmarking Legal Industry flyer](#)

[NJLTC Executive Disability](#)

Thank you,

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